

February 12, 2016

**SALES**

Do you want to work for an established company that is the leader in UV Printing? If so, come be part of the Blanks Printing and Imaging team. We are a 74 year old company full service commercial printer with new and innovative capabilities'.

In April, Blanks will be installing a first in Texas!! A new 40" Heidelberg CD 102+L - 5 color Speedmaster. This press provides Blanks with redundancy of UV printing capabilities, not currently offered by many printers in the state. As an added feature the Heidelberg CD also has the ability to print substrates (paper or plastic) up to .036 mil thick.

Our Digital Depart boast a new Xerox iGen 4 along with (2) HP Indigo presses with a robust VDP and web to print capabilities

Blanks also have "Wide Format" capabilities, with (2) EFI GS3250 LX 3 meter ink jet presses with state of the art LED ink curing. Blanks was the first company in Texas with this new LED technology.

Our annual sales of over \$16,000,000. We offer extensive, conventional offset, UV offset, small format digital print, wide format digital print, Web to print, complete finishing, custom kitting and fulfillment services.

**We are seeking to add talented and driven sales professionals to our team**

**Key Responsibilities**

- Responsible for overall sales strategy and new business development
- Maintains full pipeline of qualified prospects
- Cultivates quality relationships with clients through appropriate and timely contact, resolving issues and providing a superior customer experience each and every interaction

**Qualifications**

- Candidates should have a high level of sales experience
- At least 5 years of industry related experience
- Strong PC skills including proficiency in MS Word, Excel, and Outlook
- Strong communication and presentation skills are a must
- Proven sales results
- Experience with Wide Format helpful but not required

**For more information, or to apply for this position contact Rhonda Brannan, HR Manager at [rbrannan@blanks.com](mailto:rbrannan@blanks.com)**

